

"I speak for my whole team in thanking you for going the extra mile. York Precision is one of 'the good guys.'" —customer commentation

VALUES HIGHLIGHT: YPMH PARTNERS

By Dan Baker, President



Partnership

Partnership: to us that means the entire range of relationships we're blessed to have as a company: employees, customers—both current and future—and suppliers of services. In fact the nine newsbriefs in this e-letter shine an appreciative light on all the ways these partners come together to create critical parts and components of high and enduring quality.

We love the work we have the privilege of doing: complex, custom work for customers whose applications fulfill critical needs. A key part of our vision is to continually earn the trust and respect of our customers and suppliers.

Partnership based on trust and respect comes through excellent performance – we were recently recognized for sustaining a rare level of performance for the last rolling 12 months: 100% on-time delivery and 100% quality ratings for a large defense contractor that relies on our product for a key weapons system. Similarly, we recently received praise from a new commercial client when we were able to deliver the full order early. They mentioned trust as a key factor in why they choose to do business with us.

Partnership is also strengthened through strong communication. We recently received an "exceptional" rating from a government agency with respect to our communication and management through a challenging project. They commended our "dedication to...team and the quality of product York aims to provide is very evident." **Continued on page 3**

**Building exceptional
People-Products-
Place-Partners**

This Quarter's theme:
YPMH Quality Partners

AROUND YPMH & KPI HIGHLIGHTS

Let's Celebrate!

**Insider's View of
Production - How we
benchmark this KPI
—page 2**

CUSTOMER & QUALITY HIGHLIGHTS

**Quality Mag. Ranks
YPMH #1 Quality
Leadership in PA mfg;
18th globally—page 3**

SUPPLIER HIGHLIGHTS

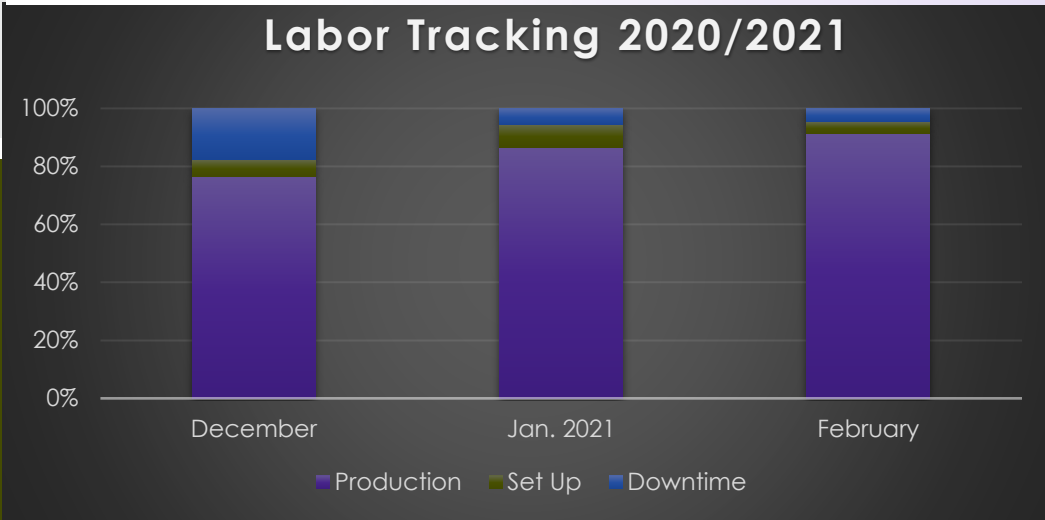
**Cyber Security at
YPMH...Shout-out to
Our Vendor of the
Quarter —page 4**



Thrive & Shine! At York Precision we work hard to keep a thriving work environment and value exceptional employees. Hard work must include fun! In 2021, we initiated monthly employee activities to appreciate and celebrate the hard work our employees put in daily. In January, the lucky winner of a “fun drawing” was Chad Wolf! In February, employees were given 5 materials to create a contraption to protect a raw egg that would be dropped from several heights. Our talented employees created an impressive variety of contraptions. At a 20 foot height we still had 5 participants remaining.



The “Egg Drop” ended in a tie for first with winners Carolyn Funk and Jacob Greco (see pictures). In March, YPMHers vied for honors during a lunchtime Chili Cookoff event. A day of wonderful aromas! Employees ate & voted heartily! YPMH’s 2021 champions are Michele Baker Thomas (for “Mark’s White Chili”) and Jacob Greco (Tasty Treat: Key Lime Tart). Congratulations to our first quarter winners! Tune in next quarter!



Insider’s View on Production:
At York Precision we value our customers and work to produce quality products. A key benchmark is Labor Tracking to insure we are using our time to produce products efficiently. Over the past 3 months we have increased overall production time and decreased both set-up and downtime. Our goal is to be efficient as possible.

Key Dates coming up:

YPMH has a monthly safety theme and a monthly employee activity in which our employees will have the opportunity to participate in fun drawings, challenges, games, contests, and earn prizes.

APRIL

Apr 15th YPMH Scramble!
Employee Challenge

Safety Theme: Be Aware of Your Surroundings

JUNE

June 22nd Employee Challenge

Safety Theme: Hold on to Safety

MAY

May 31 YPMH closed for Memorial Day

May 18th Employee Challenge

Safety Theme: Report Suspicious Behavior and Activity

JULY

July 5th YPMH closed for Independence Day

July 13th Employee Challenge

Safety Theme: Emergency Preparedness

QUALITY CORNER

OUR NEWEST TEAM MEMBER

Meet **Michelle Mummert**, Quality Lead, and the newest member of our Quality Team. Michelle loves scenic hikes



with waterfalls and keeps her discs for disc golf in her jeep so she’s always ready! Michelle brings extensive knowledge, expertise, and passion to the Quality team with 20 years’ experience in the Quality Field. Welcome to the Team Michelle!

Partnership-continued from p.1... It is gratifying to hear partners recognize our efforts to understand their needs and go above and beyond. A key supplier thanked us last week for “being so pleasant to work with.” A member of a military supply chain team for whom we supply several critical components, put it this way: “I know I speak for my whole team in thanking you for going the extra mile. York Precision is one of the ‘good guys.’ ”

We take pride in the experiences, satisfaction and success of our partners. Our work as a team reflects our spirit: it is a natural extension of our culture and values.

And you are part of that spirit. Thank you for your partnership.

HIGHLIGHT: YPMH President Featured on National Podcast

YPMH featured on National Fluid Power (NFPA) Podcast

National Fluid Power Association’s Eric Lanke interviewed York Precision President Dan Baker for its most recent *Fluid Power Forum* podcast, titled, **Improving Hydraulic System Safety with Rod Locking Devices** (aired March 29th.) Baker and Lanke discussed risks, alternatives, and the future of locking and load-holding technology for hydraulic systems. Listen to the podcast via this link:

<https://yorkpmh.com/resources/fluid-power-forum-podcast-3-29-2021/>



Quality Magazine ranks YPMH top PA manufacturer; in top 18 globally

Quality Magazine’s February 2021 issue announced its **Quality Leadership rankings for 2021**. York Precision Machining & Hydraulics ranked #1 in Pennsylvania, and 18th of the top 100 globally. In an article titled “Leading Amid Turmoil”, writer Genevieve Diesing notes, “Excellence in quality is never a small feat. This year, it was even bigger” adding, “as COVID-19 wreaked havoc on supply chains, worker safety and consumer demand, maintaining high levels of quality became a nearly superhuman feat. Hats off to this year’s Quality Leadership 2021 participants.” The survey is conducted by BNP Media. Analysis and rankings consider factors such as continuous improvement and internal quality programs; contribution of quality to profitability and shareholder value; average number of hours that employees receive quality training; scrap and rework as a percentage of sales; warranty costs as a percentage of sales; and registration to various standards such as ISO 9001.

YPMH Quality Manager Jeff Shellenberger observes, “This recognition is particularly meaningful during a ‘no word-of-mouth’ COVID 19 environment because it is based solely on the work we do. And in our region, which is known for high quality manufacturing, to be #1 in PA is significant. And humbling. We’ll continue to rise to the challenge as a team and improve.” Read more about YPMH Quality at this link:

<https://yorkpmh.com/quality/>

An inside scoop on Cyber Security at YPMH

Cybersecurity is an ever growing and on-going interest for businesses. Cybersecurity is so important to York Precision because we value our people, partners, place, and product. We understand the seriousness of the possible results of a cyber-attack and believe it is our responsibility to do our absolute best to protect the information we steward for our commercial and defense customers. As a small business this represents a significant commitment of resources. Recent changes to federal government cybersecurity requirements (known as CMMC, or Cybersecurity Maturity Model Certification) made them even more rigorous and costly to implement. Released in 2020, CMMC required York Precision to upgrade many of its policies, equipment, and standards. We appreciate our partnership with StambaughNess. Their information technology team members have spent countless hours over the past year, working to help keep us ahead of the curve on these requirements and maintain a strong YPMH cybersecurity system. StambaughNess has also helped educate the YPMH in-house IT support team

YPMH Participates in York College Virtual Job Expo

Students lined up virtually to talk with York Precision’s Holly Brown and Michele Baker Thomas about upcoming internship/co-ops and future employment opportunities. We are now receiving applications for two summer internships, one in engineering, and a cross-functional manufacturing internship with records management and quality foci. See job descriptions at

<https://yorkpmh.com/job-postings/>

on the standards and compliance. YPMH IT team member Holly Brown states, “Every week we have a scheduled meeting with the StambaughNess IT staff reviewing the items to be implemented. They are always willing to answer our questions and walk us through the process step by step. I have learned so much from the StambaughNess IT team. We are truly thankful for their partnership and hard work!”

SUPPLIER HIGHLIGHTS



Phil Keeney, Stambaugh Ness Technology Solutions Managing Director, notes, “We appreciate the continued relationship with YPMH. Even the bravest cyber defense will experience defeat when weaknesses are neglected. YPMH has taken and continues to take, the necessary steps to protect not only their own data, but their clients’ data as well. “

From all of the York Precision staff, thank you, StambaughNess!

This quarter we highlight a supplier who went above and beyond requirements to provide excellent service. Thank you! We value your partnership!



Wishing you and yours a happy, safe and healthy Spring!

The York Precision Team